

OPERATIONAL DISCIPLINE



ButlerBusiness Accelerator

OPERATIONAL DISCIPLINE

Any company can improve profitability simply by implementing and performing operational processes with discipline. The trick is, how to do it. That's where the experts at the Butler Business Accelerator come in. We have decades of experience in applying proven techniques such as Kaizen, Strategic Sourcing, Quality Function Deployment (QFD), Six Sigma, and Lean Manufacturing.

Our team

The Accelerator's operational discipline team brings an impressive amount of expertise to clients. This group is comprised of proven, highly successful professionals, Butler faculty, and MBA and undergraduate students. Each member is highly knowledgeable in proven methodologies, systems, and operational processes.

How we work

Through a comprehensive assessment, our operational discipline team can help your organization determine which techniques

are applicable to your business, and which would provide the greatest payoff in the shortest possible time. We will then work with you to apply these practices to your business.

Our results

In our experiences—and those of our clients—applying proven operational techniques can deliver impressive results such as:

- Ability to bid on higher-value deals.
- Better alignment between engineering, operations, and front office business functions.
- Greater efficiency and greater use of employee knowledge.
- Higher quality products without increased cost.
- Increased capacity without additional capital spend.
- More efficient use of all resources (people, assets, technology, etc.).
- Reduced cash spend.



“The Accelerator has been very professional, thorough, and more than efficient. They paid attention and tried to really figure out what was going on before they made a recommendation. They made the effort to understand my company.”

— Bob McAfee
President, SaniServ

HOW TO BECOME A CLIENT

BUTLER BUSINESS ACCELERATOR

4600 Sunset Avenue

Indianapolis, IN 46208

Phone: 317.940.6500

Fax: 317.940.6512

Email: bba@butler.edu

www.butler.edu/accelerator

We work with privately owned Central Indiana companies that have been in business for at least five years, have \$5 million to \$50 million in annual sales, and are profitable and poised for growth. Does your company fit that description? Are you committed to growing your business? Are you willing to share financial information? Are you prepared to implement change? Do you like the concept of a long-term consulting partnership? If so, then you may be an ideal candidate for the Butler Business Accelerator.



**BUTLER
UNIVERSITY**